



AEROMOBIL

JOB DESCRIPTION

Procurement Manager

REPORTING TO: Head of Procurement

Job Purpose

Procurement Manager will be responsible for sourcing equipment, goods and services and managing vendors. The successful candidate will be able to perform strategic procurement activities across multiple categories of spend, search for better deals and find more profitable and certified suppliers.

We are looking for several Procurement Managers for the following spend categories:

- Structures (composites)
- Chassis systems (suspension, tires & wheels, steel fabrications)
- Controls & systems (electricals, safety systems, control systems)
- Propulsion (propeller, electric driveline, internal combustion engine, clutch and gearbox)
- In-direct (ICT, services, facility management, CAPEX)

Primary Duties and Responsibilities

- Develop, lead and execute procurement strategies
- Track and report key functional metrics to reduce expenses and improve effectiveness
- Craft negotiation strategies and close deals with optimal terms
- Partner with stakeholders (Engineering, Quality, Production) to ensure clear requirements documentation
- Forecast price and market trends to identify changes of balance in buyer-supplier power
- Perform cost and scenario analysis, and benchmarking
- Assess, manage and mitigate risks
- Seek and partner with reliable vendors and suppliers
- Determine quantity and timing of deliveries
- Monitor and forecast upcoming levels of demand
- Together with Financial department fulfil all potential public procurement requirements and restrictions

Qualifications

Education

- Bachelor of Science, Master's or higher university degree, preferably in an engineering or business discipline. Extensive senior procurement experience will be considered in lieu of academic qualifications

Experience

- Proven working experience in procurement manager role in automotive and/or aerospace (minimum 5 years) and in the dedicated spend categories
- Experience with public procurement practices in Slovak Republic considered as an advantage

Knowledge, skills and abilities

- Familiarity with sourcing and vendor management
- Interest in market dynamics along with business sense
- Working experience of vendor management software
- Fluent in English at a level equal to or approaching a native speaker

Good level in the use of computer programs for

- Adequate experience with MS-office tools, intermediate or advanced knowledge of Microsoft Excel

Personal characteristics

- Good interpersonal skills - establish and maintain positive working relationships with others both internally and externally
- Highly ethical - understand ethical behavior and business practices and ensure own behavior and the behavior of others is consistent with these standards and aligns with the values of the organization.
- Highly organized, with a strong attention to detail: Develop clear and logical work schedule with appropriate and timely checks and deadlines; develop and run effective processes that strongly minimize risks of any errors or omissions
- Ability to gather and analyze data and to work with figures
- Solid judgment with ability to make good decisions
- Strong leadership capabilities
- A knack for negotiation and networking
- Strong logical and writing skills

Other Information

- The position is based in AeroMobil's office in Bratislava, but willingness to travel domestically and internationally is expected
- Compensation package: negotiable depending on candidate skills and knowledge